



Maintain Sales Momentum While You Recruit Your Next Leader

Recruitment gaps can cost hotels thousands in lost leads, missed relationships and missed revenue.

Excelerate ensures your sales performance doesn't stall while you search for the perfect Director of Sales.



We take the pressure off by stepping in as your interim sales management team - bringing decades of experience, established UK buyer relationships, and a structured plan to maintain and grow your revenue pipeline.

How does it work?

While your team continues daily operations, we handle strategy, outreach and mentoring - ensuring your incoming team member is onboarded with the support they need to hit the ground running from day one, with our team there to help along the way.

With Excelerate, continuity and confidence replace uncertainty. We help keep the sales engine running so you never lose ground in the market.



Our Interim Solution



Immediate leadership for your existing Corporate & Leisure sales teams



Direction, motivation, and training to keep results on track



Access to our UK corporate, MICE, and agency network



Measurable ROI tracking and transparent reporting



Seamless transition for when your new recruit joins the team



Flexible short-term contracts with long-term impact

Keep your sales momentum strong today — while building for tomorrow.